



Request for Quotation (RFQ) for Services

Provision of consultancy services for protection of designation of origin and geographical indication for three traditional products

RFQ Ref No: UNOPS-EP-2016-S-050

Invitation letter

Dear Sir/Madam,

Subject: Request for Quotations for Provision of consultancy services for protection of designation of origin and geographical indication for three traditional products
RFQ Case No.: UNOPS-EP-2016-S-050

The United Nations Office for Project Services (hereinafter referred to as UNOPS) is pleased to invite prospective bidders to submit a quotation for the provision of goods/services in accordance with the UNOPS General Conditions of Contract and the Schedule of Requirements as set out in this Request for Quotation (RFQ).

The RFQ consists of the following:

- This RFQ Invitation Letter
- Section I: RFQ Particulars
- Section II: Instructions to Bidders
- Section III: Schedule of Requirements
- Section IV: Returnable Bidding Forms
 - Form A: Quotation Submission Form
 - Form B: Price Schedule Form
 - Form C: Technical Quotation Form
 - Form D: Previous Experience Form

If you are interested in submitting a quotation in response to this RFQ, please prepare your quotation in accordance with the requirements and process as set out in this RFQ and submit it to UNOPS by the deadline for quotation submission set out in the Section I: RFQ Particulars.

We look forward to receiving your quotation.

Approved by:



Name: Graeme Tyndall
Title: UNOPS Serbia Operations Manager
Date:

Section I: RFQ Particulars

Scope of Quotation	This RFQ refers to the Provision of consultancy services for protection of designation of origin and geographical indication for three traditional products , as further described in Section III: Schedule of Requirements.
Contact person for correspondence, notifications and requests for clarifications	All correspondence, notifications and requests for clarifications in relation to this RFQ shall be sent to the following e-mail address: srpc.procurement@unops.org United Nations Office for Project Services Republic of Serbia Operations Centre Šumatovačka 59 11000 Belgrade, Serbia ATTENTION: quotations shall not be submitted to the above address but to the address for quotation submission as set out below.
Clarifications	Requests for clarification from bidders will not be accepted by any later than 24 June 2016 . Responses to requests for clarification will be communicated at LBHT web site (http://www.sagradimodom.org) and European Progres website (www.europeanprogres.org) under RFQ Case UNOPS-EP-2016-S-050 (Public Calls)
Quotation validity period	Quotations shall remain valid for acceptance by UNOPS for ninety 90 days for RFQ from the Deadline for Quotation Submission.
Quotation Currenc(ies)	Quotations shall be quoted in RSD (Republic of Serbia Dinars). UNOPS reserves the right not to reject any bids submitted in another currency than the mandatory bidding currency stated above.
Duties and Taxes	All quotations shall be submitted net of any direct taxes, customs duties and indirect taxes and VAT.
Language of quotations	All quotations, information, documents and correspondence exchanged between UNOPS and the Bidders in relation to this RFQ process shall be in English.
Deadline for Quotation Submission	All quotations must be submitted by 12:00, CET on 27 June 2016 .
Quotation submission	Quotations must be submitted as follows: Quotation form must be completed signed and returned to UNOPS. The quotations must be made in accordance with the instructions contained in this request. All quotations must be submitted to the following address Address: Šumatovačka 59, 11000 Belgrade, Serbia Or to E-mail: srpc.bids@unops.org Contact person: Nenad Sucurovic Quotations submitted shall be binding and valid for a period of ninety (90) days from the due date stated herein. Any prices accepted during this period will be considered firm/fixed for the resulting purchase order. The supplier agrees to acknowledge the purchase order in the form provided upon award, under the terms and conditions stated therein, and for the agreed amount.
Evaluation method and criteria	Quotations shall be evaluated to determine the lowest price most technically acceptable offer. Evaluation shall be conducted as follows: 1. Preliminary Examination. The following eligibility and formal criteria will be reviewed for compliance: <ul style="list-style-type: none"> • Bidder is eligible as defined in Instructions to Bidders, Article 3 • Completeness of the Quotation. All Returnable Bidding Forms and other documentation requested have been provided and are complete

	<ul style="list-style-type: none"> • Bidder accepts UNOPS General Conditions of Contract • Registration, financial and legal documents: <ul style="list-style-type: none"> ○ Registration Document from Business Registers Agency; ○ Positive net balance at the end of the year (as proven by Annual Balance Sheets of the company/organisation and Profit and loss statements for years 2013, 2014, 2015) • Other relevant documents: <ul style="list-style-type: none"> ○ A list of the proposed personnel; ○ Brief overview of the Bidder's portfolio; ○ CVs, contracts on the engagement or decision on appointing; <p>2. Qualifications of the Bidder will be assessed as per below qualification criteria:</p> <ul style="list-style-type: none"> • Bidder should be in continuous business of provision of similar services (i.e. technical assistance) for the last 3 (three) years; • Bidder should have substantial business/operational experience, as specified in the Brief overview of the Bidder's portfolio and justified with the reference letters or contracts or invoices from minimum 3 similar services delivered in the last 3 years and listed in the Form D: Previous experience form; • Bidder should have human & technical capacities relevant to this ToR – provable by the provided CVs of the proposed Team. The team members can be either permanently employed or be engaged on a service contract bases with the legal entity. Submitted service contract must be related to the provision of technical assistance. • The team must have relevant experience in technical assistance in their respective areas of expertise. The team should be composed of at least one member with minimum of 5 years of experience in provision of services related to geographic indication and development as well the experience in the production process of the products to be registered, for each LOT separately (potato, honey and meat). This experience needs to be justified with CVs, reference letters or contracts or invoices from minimum 3 clients/companies. <p>3. Technical compliance of the offered goods/services. The following technical criteria will be reviewed for compliance compared to UNOPS requirements:</p> <ul style="list-style-type: none"> • services offered in the quotation are compliant compared to the requirements in Section III: Schedule of Requirements – Terms of Reference <p>4. Financial evaluation. Quotations that are found to be technically acceptable shall be evaluated based on price and UNOPS will award the contract as per the lowest priced, most technically acceptable offer evaluation methodology.</p> <p>At any time during the evaluation process UNOPS may request clarification or further information in writing from Bidders. The Bidder's responses shall not contain any changes regarding the substance, including the technical and financial part of their quotation. UNOPS may use such information in interpreting and evaluating the relevant quotation.</p>
Partial quotations	Bidders shall be allowed to quote prices for one or more lots identified in Section III: Schedule of Requirements. However, Bidders must offer 100 % of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Evaluation will be done per lot.

Documents comprising the Quotation	<p>Bidders shall include the following documents in their quotation:</p> <ul style="list-style-type: none"> • Form A: Quotation Submission Form • Form B: Price Schedule Form • Form C: Technical Quotation Form • Form D: Previous Experience Form • Registration, financial and legal documents: <ul style="list-style-type: none"> ○ Registration Document from Business Registers Agency; ○ Certified Financial Statements or <i>Tax administration receipt that the company paid taxes</i>. (for Entrepreneurs) for the last three years; • Other relevant documents: <ul style="list-style-type: none"> ○ A list of the proposed personnel; ○ Brief overview of the Bidder's portfolio; ○ Reference letters or contracts or invoices from minimum 3 clients/companies– issued to the Bidder; ○ CVs, reference letters or contracts (decision of the appointing), from minimum 3 clients/companies – issued to the proposed Team members; ○ :
Type of Contract to be awarded	UNOPS will sign the following contract with the awarded Bidder(s): Small Services Contract
General Conditions of Contract	<p>In the event of an order, the following conditions of contract will apply: UNOPS General Conditions of Contract for goods</p> <p>The conditions are available at: http://www.unops.org/english/Opportunities/suppliers/how-we-procure/Pages/default.aspx</p>
Signing of Contract	UNOPS plans to award the Contract by 30 June 2016 .
UNGM registration	<p>Any Contract resulting from this RFQ exercise will be subject to the supplier registration on United Nations Global Marketplace (UNGM) website. Vendors can register their company by accessing the website at www.ungm.org.</p> <p>The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to Contract signature</p>

Section II: Instructions to Bidders

1. SCOPE OF QUOTATION

Bidders are invited to submit a quotation for the goods and/or services specified in Section III: Schedule of Requirements, in accordance with this RFQ.

2. INTERPRETATION OF THE RFQ

This RFQ is an invitation to treat and shall not be construed as an offer capable of being accepted or as creating any contractual, other legal or restitutionary rights.

This RFQ is conducted in accordance with the applicable provisions of UNOPS Procurement Manual (latest version of which can be accessed at: <https://www.unops.org/english/Opportunities/suppliers/how-we-procure/Pages/default.aspx>) and other relevant Organisational Directives and Administrative Instructions that are referred to in the Procurement Manual. In case of contradictions between this RFQ and the UNOPS Procurement Manual, the UNOPS Procurement Manual shall prevail.

3. BIDDER ELIGIBILITY

Bidders may be a private, public or government-owned legal entity or any association with legal capacity to enter into a binding Contract with UNOPS.

A Bidder shall not be eligible to submit a quotation if and when at the time of quotation submission, the Bidder:

- i. is included in the Ineligibility List, hosted by UNGM, that aggregates information disclosed by UNOPS (UNOPS Ineligibility List) and other Agencies, Funds or Programs of the UN System;
- ii. is included in UN/DP's suspended and removed vendors list;
- iii. is included in the Consolidated United Nations Security Council Sanctions List, including the UN Security Council Resolution 1267/1989 list;
- iv. is included in the World Bank Corporate Procurement Listing of Non-Responsible Vendors and World Bank Listing of Ineligible Firms and Individuals;

All Bidders are expected to embrace the principles of the United Nations Supplier Code of Conduct, given that it originates from the core values of the Charter of the United Nations. UNOPS also expects all its suppliers to adhere to the principles of the United Nations Global Compact.

4. CLARIFICATION OF THE RFQ

Bidders may request clarification in relation to the RFQ or bid process by submitting a written request to the contact stated in the **Section I: RFQ Particulars**, until the time stated in **Section I: RFQ Particulars**. Explanations or interpretations provided by personnel other than the named contact person, will not be considered binding or official.

5. REMUNERATION FOR AND COSTS OF QUOTATIONS

Bidders shall not be entitled to any remuneration or compensation for the preparation and submission of their quotation.

6. QUOTATION CURRENCY(IES)

The quotation shall be made in the currency(ies) stated in **Section I: RFQ Particulars**. If applicable, for comparison and evaluation purposes, UNOPS will convert the quotations into USD at the official United Nations rate of exchange in force at the time of the deadline for quotation Submission.

UNOPS reserves the right not to reject any quotation submitted in a currency other than the mandatory bidding currency(ies). UNOPS may accept quotations submitted in another currency than stated above if the Bidder confirms during clarification of quotations in writing that it will accept a Contract issued in the mandatory quotation currency and that for conversion the official United Nations operational rate of exchange of the day of RFQ deadline as stated in Section I: RFQ Particulars shall apply. Regardless of the currency of quotations received, the Contract will always be issued and subsequent payments will be made in the mandatory bidding currency above.

Rates in quotations shall be fixed. Quotations with adjustable rates shall be disqualified.

7. DUTIES AND TAXES

Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including UNOPS as a subsidiary organ, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified in **Section I: RFQ Particulars**.

8. PAYMENT TERMS

UNOPS will ordinarily effect payment within 30 days after receipt of the goods/services and on submission of payment documentation. Time in connection with discounts offered for accelerated payment will be computed from the date of receipt of payment documents by UNOPS. Payment discounts will not be considered in the financial evaluation.

9. PUBLICATION OF CONTRACT AWARD

UNOPS shall publish in its website (<https://data.unops.org>) information regarding the purchase order(s) awarded as a result of this RFQ.

10. ETHICS AND PROSCRIBED PRACTICES

UNOPS requires that all Bidders observe the highest standard of ethics during the entire RFQ process, as well as the duration of any Contract that may be signed as a result of this process. Therefore, all Bidders shall represent and warrant that they:

- (i) have not unduly obtained, or attempted to unduly obtain, any confidential information in connection with the RFQ process and any Contract that may be signed as a result of this RFQ process;
- (ii) have no conflict of interest that would prevent them from entering into a Contract with UNOPS, and shall have no interest in other parties involved in this RFQ process or in the project underlying this RFQ process;
- (iii) have not engaged, or attempted to engage, in any Proscribed Practices in connection with this RFQ process or the Contract that may be awarded as a result of this RFQ process. For the purposes of this provision, Proscribed Practices are defined in the UNOPS Vendor Sanctions Procedures, and include: corrupt practice, fraudulent practice, coercive practice, collusive practice, unethical practice and obstruction.

11. AUDIT

UNOPS may conduct investigations relating to any aspect of the Contract award at any time during the term of the Contract and for a period of three (3) years following the expiration or prior termination of the Contract. The Contractor shall provide its full and timely cooperation with any such inspections, post-payment audits or investigations. Such cooperation shall include, but shall not be limited to, the Contractor's obligation to make available its personnel and any relevant documentation for such purposes at reasonable times and on reasonable conditions and to grant to UNOPS access to the Contractor's premises at reasonable times and on reasonable conditions in connection with such access to the Contractor's personnel and relevant documentation. The Contractor shall require its agents, including, but not limited to, the Contractor's attorneys, accountants or other advisers, to reasonably cooperate with any inspections, post-payment audits or investigations carried out by UNOPS hereunder.

12. BID PROTEST

Any Bidder that believes to have been unjustly treated in connection with this RFQ process or any Contract that may be awarded as a result of such RFQ process may submit a complaint to UNOPS' General Counsel. More information about bid protests can be found on UNOPS' website at www.unops.org.

Section III: Schedule of Requirements - Terms of Reference

For provision of consultancy services for protection of designation of origin and geographical indication for three traditional products

1. The Background

European PROGRES is a multi-donor Programme, financed by the European Union (EU), the Government of Switzerland and the Government of Serbia, designed to support sustainable development in the South East and South West Serbia. The Programme has been conceptualised jointly with the European Integration Office of the Government of the Republic of Serbia (SEIO), whose responsibility is to monitor implementation and provide assistance and facilitation. The United Nations Office for Project Services (UNOPS) has been granted with an initial budget of 17.46 million Euros and has the overall responsibility for the Programme implementation.

Through a multi-sector approach this Programme will contribute to sustainable development of underdeveloped areas and creation of more favourable environment for infrastructure and business growth by strengthening local governance, improving vertical coordination, planning and management capacities, improving business environment and development, as well as enhancing implementation of social inclusion and employment policies.

The Programme works towards achieving four main results, while good governance principles are interwoven as a crosscutting aspect of the entire intervention:

1. Strengthened local governance, planning and management capacities through introduction of new, or improvement/elimination of existing procedures and processes in line with the principles of good governance
2. Increased competitiveness of local economy through improved business environment and management/organisational capacities of small and medium enterprises/agricultural cooperatives
3. Improved access to employment, offering equal opportunities to both men and women, and social inclusion of the most vulnerable and marginalised groups through development and implementation of local policies resulting in reduced migration from South East and South West Serbia
4. Effects of Serbia's European accession communicated to general public.

The final beneficiaries, but also the key stakeholders and financial contributors of this Programme are 34 local governments from the third and fourth group of development level, which have the responsibility of taking ownership of activities implemented in their territory:

- Novi Pazar, Raška and Tutin in the Raška District
- Nova Varoš, Priboj, Prijepolje, Sjenica in the Zlatibor District
- Ivanjica in the Moravica District
- Prokuplje, Blace, Žitorađa, Kuršumlija in the Toplica District
- Leskovac, Bojnik, Vlasotinca, Lebane, Medveđa and Crna Trava in the Jablanica District
- Vranje, Bosilegrad, Bujanovac, Vladičin Han, Preševo, Surdulica and Trgovište in the Pčinja District
- Brus in the Rasina District
- Aleksinac, Gadžin Han, Doljevac, Merošina and Svrlijig in the Nišava District
- Babušnica, Bela Palanka in the Pirot District
- Knjaževac in the Zaječar District.

Other beneficiaries include institutions founded by LSGs and public utility companies, civil society organisations (CSO) and media in the participating LSGs. It is the inhabitants of the South East and South West Serbia who will feel the biggest benefits of the Programme.

2. Introduction to the Intervention

A geographical indication (GI) is a sign used on products that have a specific geographical origin and possess qualities or reputation that are due to that origin. In order to function as a GI, a sign must identify a product as

originating in a given place. The certification of products with GI is a guarantee for consumers that a product has the unique combination of local natural resources and tradition, knowledge and skills that are often passed on from generation to generation within a certain territory. The use of GI allows producers to obtain market recognition and often a premium price.

Many Serbian products have the potential to increase their markets through GI certification. Moreover, since the certification links products with territory, in synergy it contributes to promotion of a specific region and contributes to broader economic impact. Recent studies show that market demand for products with added value has increased over the last decade.¹

According to the law, there are two types of GIs for agricultural products² in Serbia:

- Protected Designation of Origin (PDO), which is the geographical name of a country, region, or locality, i.e. "a product originating therein, whose quality and special characteristics are exclusively or essentially due to the geographic environment"
- Protected Geographical Indication (PGI), which identifies a particular product as a product originating from the territory of a particular country, region or locality in that territory, where a particular quality, reputation or other characteristic of the product is essentially attributable to its geographical origin and whose production and/or, processing and/or preparation take place in a particular limited area.

According to the Assessment of Agriculture Producer Groups and Geographic Indication³ commissioned by the Programme, there are a big number of traditional dairy and meat products that may be protected in the Programme territory. Such products may be supported in the process of elaborated study development, or by provision of a general technical support that would include increasing the level of knowledge related to elaborated study development and certification of authorised users of GI.

In September – December 2015 period, European PROGRES conducted a Call for Proposals for Provision of Support for Protection of Geographic Origin⁴ inviting eligible entities to apply for support for PDO, PGI and certification of authorised users of geographic indication.

As a result, one product is selected for support for PDO and two products for support for PGI are selected:

Product	Type of protection	Applicant
Sjenica Stelja (Sjenička stelja)	Protected Designation of Origin	The Association of producers of Sjenica lamb
Ivanjica Potato (Ivanjički krompir)	Protected Geographical Indication	Municipality of Ivanjica
Vlasina Honey (Vlasinski med)	Protected Geographical Indication	Municipality of Surdulica

3. Objectives of the Intervention

Overall objective: Increased competitiveness of local economy through improved competitiveness of products.

Specific Objective: Produce three Elaborates on specific characteristics of traditional agriculture and food products in line with requirements as stated in the Law on Indications of Geographical Origin and Rulebook on the content of the request for registration of geographical origin.

4. Approach to the Intervention

The European PROGRES will through an open and transparent process evaluate, select and contract an eligible legal entity (see below for details on eligibility) which has responded to the Request for Quotations

¹ 'Adding value to products', publication funded by EBRD and FAO
<http://www.eastagri.org/meetings/docs/meeting96/Background%20Paper%20SRB.pdf>

² Republic of Serbia Intellectual Property Office: <http://www.zis.gov.rs/prava-is/oznake-geografskog-porekla/%D0%BF%D1%80%D0%BE%D0%BF%D0%B8%D1%81%D0%B8.27.html>

³ Assessment of Agriculture Producer Groups and Geographic Indication, conducted by PhD Senad Hopic for the European PROGRES, April 2015

⁴ The Call is available at <http://www.europeanprogres.org/konten/en/306/Provision-of-Suport-for-Protection-of-Geographic-Origin/>

(RFQ), whose integral part is this Terms of Reference (ToR), by submitting a valid quotation, according to this ToR requirements and other provisions set in the RFQ. A legal entity can apply in partnership with other legal entities.

The contracted legal entity will then carry out activities in accordance to their accepted descriptions, contents and timeframe, in accordance to the submitted and approved quotation.

5. Scope of the Intervention

The contracted legal entity will plan and carry out the following activities:

- Collect and assess all available data on the products from the Programme, the applicants, and other relevant stakeholders.
- Accordingly develop an inception report with a work plan for production of Elaborates which has to be approved by the European PROGRES
- Carry out activities agreed upon with the inception plan, including but not limited to:
 - Organisation of meetings with producers and other stakeholders
 - Conduct laboratory testing⁵ of products needed for the Elaborates and conduct the analysis of results
- Develop Elaborates for products PDO and PGI protection in line with requirements as stated in the Law on Indications of Geographical Origin⁶ and Rulebook on the content of the request for registration of geographical origin⁷.
- Provide additional assistance to applicants to conduct the process for PDO and PGI protection of products prior to and after submission of the Elaborates, as needed

6. Eligibility

Eligible to apply to this RFQ are legal entities working in agribusiness development sector with adhering to the following conditions:

- Registered for a minimum three years (before May 2013)
- Positive net profit at the end of the year (as proven by Annual Balance Sheets of the company/ organisation and profit and loss statements for years 2013, 2014 and 2015) or *Tax administration receipt that the company paid taxes.*
- Substantial and provable business experience with at least three references for provision of services related to geographic indication and development of at least one Elaborate for registration of geographic origin which is registered with the Intellectual Property Office
- Substantial human & technical capacities with at least three staff members with background and experience related to geographic indication
- Specific technical capacities needed for the three products with at least one staff member (full time or on-call) with proven expertise in potato, honey and meat production

7. Outputs

The contracted implementer is expected to produce minimum following outputs:

- Prepare and submit an inception report outlining the work plan and method for development of the Elaborates for PDO and PGI protection with an outline of possible obstacles in contract implementation and mitigation plan. Content and outline of the re
- Prepare and submit short meeting reports for all meetings conducted in the process
- Prepare and submit monthly narrative and financial reports to the European PROGRES
- Prepare and submit Elaborates for products PDO and PGI protection in line with requirements as stated in the Law on Indications of Geographical Origin⁸ and Rulebook on the content of the request for registration of geographical origin⁹.
- Prepare and submit the European PROGRES final narrative and financial reports no later than 30 days after the end of the project

⁵ A minimum of 15 laboratory testing per product are required

⁶ The Law on Geographical Indications available on <http://www.zis.gov.rs/prava-is/oznake-geografskog-porekla>

⁷ The Rulebook available at: <http://www.zis.gov.rs/prava-is/oznake-geografskog-porekla>

⁸ The Law on Geographical Indications available on <http://www.zis.gov.rs/prava-is/oznake-geografskog-porekla>

⁹ The Rulebook available at: <http://www.zis.gov.rs/prava-is/oznake-geografskog-porekla>

8. Other Important Considerations

- The contracted implementer will be in charge of paying laboratory testing for the products, in line with the actual needs for the Elaborates and not less than 15 testing per products
- The contracted implementer will be in charge of paying administrative taxes with the Intellectual Property Office for initiation of the process of protection

9. Timeframe

The consultancy will be conducted in the period June 2016 – May 2017. The final report will be due no later than 30 June 2017.

10. Monitoring and Reporting

The contracted implementer will remain in close contact with appropriate European PROGRES staff and will discuss and agree upon all relevant matters during the implementation of the activities. The electronic copies of all reports or any other materials pertained to the project will be made available to European PROGRES/UNOPS in English. In particular, but not limited to:

- Short summary reports for each beneficiary will be submitted on regular monthly basis
- The final report, in a format previously agreed with the European PROGRES
- Ad hoc reports on the status of consultancy, per request

Methodology, data collected, analyses, reports and other products of the service contract, will remain the intellectual property of UNOPS.

11. Visibility

All activities performed in public will have to be fully compliant with the visibility guidelines of the EU, the Swiss Government and the Government of Serbia. This will be provided to the Implementing Party by the European PROGRES.

12. Final Considerations

Working language when contacting European PROGRES is both English and Serbian. However, all official correspondence should be in English only. Working language of the contracted implementer will be Serbian.

Section IV: Returnable Bidding Forms

Note to Bidders: Instructions to complete each Form are highlighted in blue in each Form. Please complete the Returnable Bidding Forms as instructed and return them as part of your quotation.

The following returnable forms are part of this RFQ and must be completed and returned by bidders as part of their Quotation.

Form A: Quotation submission form

Bidders are requested to complete this form, sign it and return it as part of their bid submission. The bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Date: [Insert submission date] _____

Subject: Quotation for the supply of [Insert a brief description of goods/services] in _____ [Name of country/city],
 RFQ Case No. [insert RFQ ref number] _____, dated [insert date] _____.

We, the undersigned, declare that:

- a. We offer to supply in conformity with the bidding documents, including the UNOPS General Conditions of Contract.
- b. Our quotation shall be valid for the period of time of [insert number of days which shall not be less than the specified in Section I: Bid Particulars, Period of Validity of Bids] _____ from the date fixed for the bid submission deadline as set out in the RFQ, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- c. We have no conflict of interest in any activity that would put it, if selected for this assignment, in a conflict of interest with UNOPS;
- d. Our firm confirms that the offeror and sub-contractors have not been associated, or had been involved in any way, directly or indirectly, with the preparation of the design, terms of references and/or other documents used as a part of this solicitation;
- e. Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the Contract—has not been declared ineligible by UNOPS, nor is included in the suspended/ineligibility list of the UN/DP, other UN Agencies, the UN Security Council, and the World Bank, in accordance with Instructions to Bidders Article 3, Eligibility;
- f. We embrace the UN Supplier Code of Conduct and adhere to the principles of the UN Global Compact
- g. We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.
- h. We have not offered and will not offer fees, gifts and/or favours of kind in exchange for this RFQ and will not engage in any such activity during the performance of any Contract awarded.

I, the undersigned, certify that I am duly authorized by [insert full name of bidder] _____ to sign this quotation and bind [insert full name of bidder] should

UNOPS accept this quotation:

Name: [complete] _____

Title: [complete] _____

Signature: _____

Provide the name and contact information for the primary contact from your company for this quotation:

Name: [complete] _____

Title: [complete] _____

Email address: [complete] _____

Telephone: [complete] _____

Form B: Price Schedule Form

Bidders shall fill in this Price Schedule Form in accordance with the instructions indicated.

RFQ reference no: [insert RFQ reference No.]

Cost breakdown per component

Bidders are requested to provide the cost breakdown for the above given prices based on the following format. UNOPS shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties agree to a contract amendment on the future.

Currency	RSD (Republic of Serbia Dinars)
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Provision of consultancy services for protection of designation of origin and geographical indication for three traditional products, as specified in the ToR				
Cost component adjust as necessary]	Unit of measurement	Quantity	Remuneration per Unit	Total Rate for the Period
LOT 1 – Registration of Sjenicka stelja for Protected Designation of Origin				
Personnel				
Sub-total Personnel				
Other expenses				
Sub-total Other expenses				
TOTAL for LOT 1				
LOT 2 – Registration of Ivanjica potato for Protected Geographical Indication				
Personnel				
Sub-total Personnel				
Other expenses				
Sub-total Other expenses				
TOTAL for LOT 2				
LOT 3 – Registration of Vlasina honey for Protected Designation of Origin				
Personnel				
Sub-total Personnel				

Other expenses				
Sub-total Other expenses				
TOTAL for LOT 3				

NOTES:

- 1) The offered prices are net of any direct taxes, customs duties and indirect taxes and VAT.
- 2) Bidders shall be allowed to quote prices for one or more lots identified in Section III: Schedule of Requirements. However, Bidders must offer 100 % of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Evaluation will be done per lot.
- 3) At the time the Contract is awarded, UNOPS reserves the right to vary the quantity of the associated services specified above, provided this does not exceed +/- 20%, without any change in the unit prices or other terms and conditions of the RFQ.
- 4) Budget breakdown is used for information, but financial evaluation of the offers will be done in line with *Section I: RFQ Particulars, part Evaluation method and criteria*.

Payment terms 30 days accepted: Yes

a) List of subcontractors or suppliers

Bidder must identify the names of all subcontractors/suppliers who will be providing good/services under this Contract and the type of work being subcontracted, if applicable.

[Full legal name and address of subcontractors]

(A) _____

(B) _____

(C) _____

b) List of legal entities associated to the Bidder

Bidder must also identify and disclose any information regarding all associated legal entity/s, if any, by providing full legal name and address of the associated entity/s.

[Full legal name and address of the associated legal entity]

(A) _____

(B) _____

(C) _____

Should there be no related entities, the Bidder must sign the following statement to that effect:

[Delete or cross out if not applicable]:

I, the undersigned, certify that there are no legal entities associated to the ***[insert full name of Bidder]***

_____.

c) Authorization to sign quotation

I, the undersigned, certify that I am duly authorized by [*insert full name of Bidder*]

_____ to sign this quotation and bind
_____ [*insert full name of Bidder*] should UNOPS
accept this quotation:

Name : _____

Title : _____

Date : _____

Signature : _____

Form C: Technical Quotation Form

RFQ reference no: [insert RFQ reference No.] _____

Name of Bidder: [insert name of Bidder] _____

Delivery requirements — Comparative Data Table

UNOPS Requirements		Is quotation compliant? Bidder to complete	Details Bidder to complete Insert details
Delivery time	The contract with the implementer will start in June 2016 and it will end in March 2017 (one month for preparation of the final report included). The exact date and time for the organisation of the trainings will be subsequently communicated by the Programme.	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Prices and payment	Prices are net of any direct taxes, customs duties and indirect taxes and VAT. Advance payments are NOT allowed.	<input type="checkbox"/> Yes <input type="checkbox"/> No	
Consignee details	UNOPS RSOC Sumatovacka 59 11000 Belgrade Serbia	<input type="checkbox"/> Yes <input type="checkbox"/> No	
UNOPS Right to vary requirements	At the time the Contract is awarded, UNOPS reserves the right to vary the quantity of the associated services specified above, provided this does not exceed +/- 20%, without any change in the unit prices or other terms and conditions of the RFQ.	<input type="checkbox"/> Yes <input type="checkbox"/> No	

The offered services are in accordance with the required specifications and requirements specified in **Section III: Schedule of Requirements – Terms of Reference**

Yes No

ANY DEVIATION MUST BE LISTED BELOW:

Name : _____

Title : _____

Date : _____

Signature : _____

Form D: Previous experience form

RFQ reference no: [insert RFQ reference No.] _____

Name of Bidder: [insert name of Bidder] _____

Description of services/goods	Country	Total amount of Contract	Contract Identification and Title and Contact details of Client: (Name, Address, telephone, email, fax)	Year project was undertaken

Name : _____

Title : _____

Date : _____

Signature : _____

